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The 80/20 Individual showed how to release the potential of the 80/20 principle in the workplace. Living The 80/20 Way applies Koch's less is more and more with less ideas to your best 20 per cent in everyday life: how to get work you enjoy, how to build stronger relationships with family and friends, and how to unmask the mystery of money.

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Living the 80/20 Way shows you how to apply the 80/20 principle, an economic concept which states that the vast majority of results come from a small proportion of effort, to your personal life. With pragmatic, easily applicable advice about how to create more with less, the author encourages the reader to focus on what's important and to think outside the box.

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Living the 80/20 Way enables anyone to get extraordinary results without extraordinary effort. Acclaimed entrepreneur and author Richard Koch changed the face of the business world with The 80/20 Principle. In Living the 80/20 Way, a self-help bestseller, he returns to show how working and worrying less can transform our personal lives. Koch takes the widely renowned 80/20 principle and shows ...

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**Living the 80/20 Way - by Richard Koch [12 minutes read]**

The 80/20 Principle can and should be used by every intelligent person in their daily life, by every organization, and by every social grouping and form of society. It can help individuals and groups achieve much more, with much less effort. The 80/20 Principle can raise personal effectiveness and happiness.

**The 80/20 Principle: The Secret of Achieving More with Less**

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... The Pareto principle (also known as the 80/20 rule, the law of the vital few, or the principle of factor sparsity) states that, for many events, roughly 80% of the effects come from 20% of the causes.. Management consultant Joseph M. Juran suggested the principle and named it after Italian economist Vilfredo Pareto, who noted the 80/20 connection while at the University of Lausanne in 1896.

### **Pareto principle - Wikipedia**

Translated into Spanish as El principio del 80/20 : el secreto de lograr más con menos; Translated into Koren bySöng-yön Ko as 싹 싹 싹 싹 싹 / Süt'a bijünisü pöpch'ik; The 80/20 Revolution. Nicholas Brealey Publishing, 2002, published in the US as The 80/20 Individual, Doubleday, 2003. ISBN 0-385-50957-X; Living the 80/20 Way.

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